# Manning & Napier

# **Retirement Target Income CIT**



June 30, 2025

# **About Target Date Funds**

A target date fund is a single investment portfolio designed to meet an investor's changing needs over time. The fund gradually shifts from a more aggressive to a more conservative investment objective over the years to reflect an appropriate risk/return trade-off for the investor's changing time horizon.

#### **Investment Objective**

To provide capital preservation and manage risk for investors who have already reached their target date or who desire minimal capital risk as they move towards a future target date.

# **Investment Strategy**

Currently: The portfolio is invested in a conservative mix of securities that seeks preservation of capital, with income and long-term capital growth as secondary objectives. The portfolio is diversified primarily among fixed income securities, typically focusing on short to intermediate-term maturities. A position in various stock investments, which may be focused on dividend paying stocks, adds potential for growth opportunities and income generation. For the most part, this approach favors stability over growth. Stock exposure can range from 13%-47%.

# Fund Manager Manning & Napier Advisors, LLC

## **Portfolio Managers**

Name	Experience
Jay Welles, CFA®	25 years industry 25 years Firm
John Mitchell, CFA®	24 years industry 23 years Firm
Beth Malette, CFA®	19 years industry 19 years Firm
Marc Bushallow, CFA®	24 years industry 19 years Firm

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Fund Infor	mation			
	Cusip	Inception	Gross Expenses	Net Expenses
Class U1	56382R803	04/17/2015	0.50%	0.49%
Class I	302027651	05/31/2007	0.70%	0.69%
Class S	563821198	01/06/2005	0.90%	0.89%

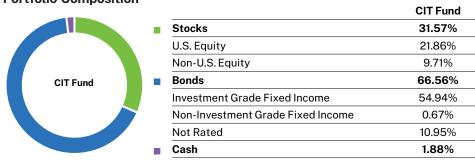
Net expenses include acquired fund fees and expenses of the underlying collective investment trusts and reflects the Trustees contractual agreement to limit fees and voluntary agreement to reimburse certain expenses. This fund is available only for use within certain qualified employee benefit plans.

### **Annualized Performance**

	QTR	YTD	1Y	3Y	5Y	10Y	Inception (01/01/2000)
Class U1	3.79%	5.07%	8.11%	6.34%	4.20%	4.52%	5.65%
Class I	3.72%	4.96%	7.88%	6.12%	3.98%	4.31%	5.44%
Class S	3.67%	4.85%	7.66%	5.91%	3.78%	4.09%	5.17%
Composite Benchmark	4.36%	5.60%	9.35%	7.35%	4.29%	4.58%	5.09%

Class U1 performance through the inception date of the Retirement Target CIT Class U1 units is based on the historical performance of the CIT's oldest unit class. Performance through the inception date of the oldest unit class (01/06/2005) is not the past performance of the Retirement Target CIT and based on historical performance data. Returns are net of the Class U1 expenses. Class I performance through 06/04/2012 reflects the performance of the Retirement Target Institutional CIT, which was merged into the Retirement Target CIT on 06/04/2012 to establish the Class I units. Performance through the Institutional CIT inception date (05/31/2007) is based on historical performance data. Class S performance through the inception date of the Retirement Target CIT class S Units is not the past performance of the Retirement Target CIT and is based on historical performance data. Historical performance data is based on the Manning & Napier Pro-Mix CIT(s) that would have been held according to the Retirement Target CIT's glide path. The Retirement Target CITs will gradually become more conservative over time. Performance data quoted represents past performance and does not guarantee future results. Performance for periods greater than one year are annualized. Your investment may fluctuate in value and there is a potential for loss as well as profit.

## **Portfolio Composition**



Based on the investments of the underlying fund(s), the Manning & Napier Pro-Mix® CITs. Investments will change over time.

### **Top Ten Equity Investments**

Holdings	%	Holdings	%
MICROSOFT CORP	1.51	META PLATFORMS INC	1.03
ALPHABET INC-CL A	1.14	DHL GROUP - ADR	0.88
AMAZON.COM INC	1.13	L3HARRIS TECHNOLOGIES INC	0.84
CADENCE DESIGN SYS INC	1.13	UNITEDHEALTH GROUP INC	0.83
MASTERCARD INC-CLASS A	1.03	AIR LIQUIDE-ADR	0.82

Top Ten Investments list is unaudited and excludes cash.

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Risk Statistics (Since Inception) Composite			
	Class I	Benchmark	
Alpha	0.33%		
Beta	1.01		
Standard Deviation	5.25%	4.90%	
Sharpe Ratio	0.66	0.63	
Up Mkt Capture	104.36%		
Down Mkt Capture	100.74%		

Effective Duration		
Name	CIT Fund	
<1 Year	8.24%	
1 - 3 Years	19.95%	
3 - 5 Years	23.00%	
5 - 7 Years	32.17%	
7 - 10 Years	8.99%	
10 + Years	4.25%	
Unknown	3.40%	

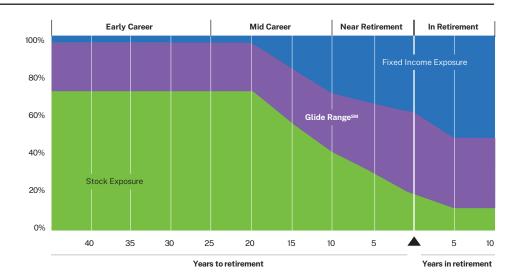
Credit Quality Distribution		
Name	CIT Fund	
AAA	9.33%	
AA	49.51%	
A	12.95%	
BBB	10.75%	
Below BBB	1.00%	
NR	16.45%	

Risk statistics are annualized and have been calculated using quarterly performance. Alpha is calculated using Market Model approach.

## Manning & Napier's Glide Range

Target date funds follow a "glide path" to gradually decrease the fund's stock exposure as the target year approaches. Our glide path incorporates asset allocation *ranges* which allow us to pro-actively adjust the portfolio's stock exposure within specific ranges as the fund moves along the glide path.

The mix of investments within the portfolio is not only determined by the amount of time to the target date, but also by the risks and opportunities in the current market environment. Stock exposure will typically be higher when our analysis shows markets are less expensive and economic factors are favorable, and lower in high risk environments when stock markets are overvalued.



#### Definitions

Alpha: A measure of an investment's performance relative to a benchmark index. It represents the excess return of an investment compared to the return of the benchmark.

Beta: A measure of an investment's volatility relative to the overall market.

Standard Deviation: A statistical measure of the dispersion of returns for a given investment. It quantifies the amount of variation or volatility from the average return.

Sharpe Ratio: A measure of risk-adjusted return, calculated by subtracting the risk-free rate from the investment's return and then dividing by its standard deviation.

**Duration:** A measure of the sensitivity of a fixed income security's price to changes in interest rates. It indicates the expected life of the security and how much its price will change with a 1% change in interest rates. Securities with shorter durations are generally less affected by interest rate changes than those with longer durations.

Credit quality ratings: are measured on a scale that generally ranges from AAA (highest) to D (lowest). Not Rated (NR) is used to classify securities for which a rating is not available. Credit quality ratings reflect the median of Moody's Investors Services and Standard & Poor's ratings. Data obtained from Bloomberg.

About the Fund Manager: Manning & Napier Advisors, LLC (Manning & Napier) provides investment advisory services to Exeter Trust Company, Trustee of the Manning & Napier Collective Investment Trusts. Manning & Napier is headquartered in Rochester, NY and has more than 50 years of experience managing life cycle investment objectives. The firm's active management approach focuses on participating in rising markets and, as important, helping to reduce the risk of large losses in sustained bear market periods. A team of investment analysts and professionals make all investment decisions in an effort to provide investors with strong risk-adjusted returns.

Each Manning & Napier Retirement Target CIT is invested in one or two of four proprietary risk-based funds, the Manning & Napier Pro-Mix® CITs, based on the Retirement Target CIT becoming increasingly conservative over time. Because the underlying funds invest in both stocks and bonds, the value of your investment will fluctuate in response to stock market movements and changes in interest rates. Investing in target date funds will allow involve a number of other risks, including issuer-specific risk, foreign investment risk, and smallcap/ mid-cap risk, as the underlying investments change over time. Investments in options and futures, like all derivatives, can be highly volatile and involve risks in addition to the risks of the underlying instrument on which the derivative is based, such as counterparty, correlation and liquidity risk. Also, the use of leverage increases exposure to the market and may magnify potential losses. Principal value is not guaranteed at any time, including at the target date (the approximate year when an investor plans to stop contributions and start periodic withdrawals). This Fund is a collective investment trust (CIT) maintained by Exeter Trust Company (ETC), as Trustee, for investment only by certain qualified employee benefit plans. CITs are not mutual funds, and their units are not registered under the Securities Act of 1933, or ap

The Target Composite Benchmark (Composite Benchmark) represents the performance of the retirement target date collectives' asset classes according to their respective weightings, as adjusted over time to reflect the increasingly conservative asset allocations. The following indices are used to calculate the Target Composite Benchmarks: MSCI USA Investable Market Index (IMI), MSCI ACWI ex USA Index (ACWIXUS), and Bloomberg U.S. Aggregate Bond Index (BIAB). IMI is designed to measure large, mid, and small-cap representation across the US market. The Index is denominated in U.S. dollars. The Index returns are net of withholding taxes. They assume daily reinvestment of net dividends thus accounting for any applicable dividend taxation. Index returns provided by Bloomberg. ACWIXUS is designed to measure large and mid-cap representation across 22 of 23 Developed Markets countries (excluding the U.S.) and 24 Emerging Markets countries. The Index is denominated in U.S. dollars. The Index returns are net of withholding taxes. They assume daily reinvestment of net dividends thus accounting for any applicable dividend taxation. Index returns provided by Bloomberg, BAB and BIAB are both unmanaged, market value-weighted indices of U.S. domestic investment-grade debt issues, including government, corporate, asset-backed and mortgage-backed securities. BAB includes maturities of one year or more; BIAB includes maturities of greater than one year but less than ten years. BAB and BIAB returns provided by Intercontinental Exchange (ICE). Indices returns do not reflect any fees or expenses. Returns provided are calculated monthly using a blended allocation. Because the target date funds' asset allocation will vary over time, the composition of the target date portfolio may not match the composition of the comparative Target Composite Benchmark. Mid-month performance is not available for the benchmark; performance provided from the first day of the month in which the corresponding collective incepted. Index Adata referenced herein